

Prime Advantage gives your company access to **pre-negotiated discounts and rebates** on more than 100 categories of raw materials, components and services your business uses everyday. Join the only buying consortium in the industrial manufacturing arena that offers **group buying leverage** to reduce your costs, the **flexibility** to use our tools in concert with your current purchasing strategies, and the variety to save across multiple cost centers with quality suppliers.

BUYING LEVERAGE: Impact your bottom line directly

- Endorsed Suppliers win your business on quality and competitiveness - Prime Advantage makes your best deal better with group volume rebates
- Endorsed Suppliers offer deep discounts on indirect goods and services - comparable to Fortune 1000 companies
- Endorsed Suppliers treat our Members like a large national customer, with all the corporate level contact and service that such leverage brings

QUALITY: Members drive the process

Endorsed Suppliers are:

- Top tier providers with a proven record of services and competitiveness
- Approved by Member-based committees
- Constantly reviewed for their ability to meet Member's demands

FLEXIBILITY: You control your buying decisions

- You know your company best — you choose where Prime Advantage benefits your company most
- With at least two Endorsed Suppliers in each of our 100+ categories, you have maximum flexibility to choose

VARIETY: Realize savings across multiple cost centers

Our Endorsed Suppliers cover over 100 categories of goods and services:

- Highly engineered components to commodities
- Everyday supplies to special services
- See back page for categories

ADDITIONAL BENEFITS:**Networking, benchmarking, and a multitude of additional benefits**

- Semi-annual conferences and Member-based committees provide cross-industry networking/benchmarking opportunities
- Endorsed Suppliers with national reach can help consolidate your vendor base
- Consolidate payments to your suppliers to realize process cost savings
- Global sourcing networks keep you competitive

Endorsed Supplier Categories

Materials & Components

Stainless Steel	PVC Film	Conveyors/Pulleys
Aluminum Extrusions	Pipes/Valves/Fittings	Gear Motors
Aluminum	Abrasives	Metal Fabrication
Carbon/Coated Steel	Stampings	Electronics
Titanium	Electronic Components	Evaporator Coils
Heating Elements	Wire Harnesses	Industrial Gases
Casters and Wheels	Extruded Plastic Sheet	Lumber
Labels/Overlays/Decals	Scrap Metal Services	Foam Insulation
Lighting	Rubber Components	Thermal/Acoustic Insulation
Motors	Tubing	Condensing Units/Evaporators
Forgings	Controls/Solenoid/Valves	Building Materials
Hardware	Circuit Boards	Fluid Control and Fluid Power
Corrugated Packaging	Electrical Supplies	Hydraulic Fittings
Cutting Boards / Mats	Electromechanical Components	Lift Trucks
Plug & Cord Sets	Castings	Metal Conveyor Belt & Filter
Thermometers	MRO Supplies	Motion Control
Specialty Gaskets, Seals	Membrane Switches	Power Transmission
Hoses	Welding Materials	Pumps
Fasteners/Class C Parts	Industrial Plastics	Tarping Systems
Inventory Management	Deep-Drawn Shapes	Water Filtration Systems
Wire Formed Products	Belts/Drives	Strapping-Steel and Plastic
Plastic Injection Molding	Machined Parts	Tools-Hand and Power
Bearings/Power Transmission	Bulk/Cylinder Industrial Gas	



Services & Supplies

Global Sourcing Services	Hotel Reservations
Industrial Supplies	Identity Theft Protection
Advertising/Promo Items	Exhibit Service/ Graphics and Displays
Printing	Executive Search
Computers Hardware & Equipment	Business Form Management
Computer Software	Engineering Services
Corporate Gifts & Flowers	Utility Management
Freight Management	Background Screening for New Employees
Job Assessment Training	Certification and Testing
Janitorial Supplies	Consulting-Foodservice Equipment Distribution
Shipping Supplies	Consulting - Pricing Strategy
Office Supplies	Consulting - Product Development
Rental Cars	Energy Risk Management
Travel Management	Insurance & Benefits
Sales Training/Performance Evaluation	Technical Writing-Manuals
Binders/Presentation Folders	Safety Supplies
Overnight Envelopes & Packages	Temporary Staffing Services
Business Software	Telecom Efficiency Consultants
Roofing Services	Waste Reduction & Elimination-Equipment & Svcs.
Promotional/Recognition/Awards	Waste Removal Services
Corporate/Personal Relocation	